

Service with a Smile

Kyle Rose, Family Service Coordinator

ur volunteers and staff are the heart of the PROP Shop, and Kyle Rose has been a part of the core team from the beginning. She started as a volunteer and became our first Family Services Coordinator in 2009. As we approach our 15th anniversary, Kyle has defined the Family Services program with her kindness, vision, and determination. Recently, Kyle announced plans to retire from staff, and we're reflecting on her journey as it embodies the PROP Shop's story.

A lifelong passion for giving back to the community inspired Kyle to volunteer in school PTOs, for Bravo Music, and at the food shelf. She first heard about the PROP Shop from other volunteers and says, "The rest is history." When she transitioned to staff, she quickly realized, "I loved getting to know the Family Services clients." Her priority has always been serving families with kindness.

Over the last 15 years, Kyle has engineered many types of growth here. She's improved the community's awareness of our mission to help local families in need. In addition, she's solicited community support to address increases in the number of people needing clothing, household goods, and furniture. Finally, she's advocated for the expansion of our programs and facilities to deliver on our mission.

When Kyle started volunteering, the Family Services distribution area was less than 500 square feet, and she had to show furniture pieces to clients from a trailer. When we opened our Family Services addition, Kyle was thrilled to have space to grow and quickly maximized every inch for providing services. When we purchased a warehouse, she exponentially expanded the kids' winter coat distribution and our furniture program.

Through all of the changes, she's motivated by the families' appreciation. "Even if they come in and have had the worst day ever in their lives, they say 'you don't know how much the PROP Shop has helped me and my family', then they give you a hug. It's the best!" says Kyle. Furniture pieces, especially beds, are her biggest joy to get to families. She fondly remembers one early experience when a young family needed a twin bed: "We happened to have one immediately available, and they were so thrilled because they had been sharing a bed with their two-year-old."

Another of Kyle's favorite stories involves a single mom who needed something to wear for a job interview the next day. "We had this yellow dress, and she looked fabulous in it. She wore it



Kyle established our socks and underwear program where every six months we ensure each individual receives six pairs of new socks and six pairs of new underwear. Proceeds from the store and your generous donations help purchase these essential items.

to the interview and got the job. She came and told us about it and was so thrilled. She visited a few more times after that but was soon able to support herself and her child. She came back several times over the years to thank us. One act of kindness can change someone's whole life."

In retirement, Kyle eagerly anticipates spending time with family (especially the grandchildren) and looks forward to hiking, traveling, and volunteering at the PROP Shop. She asks the following of us, "To the community, keep supporting the PROP Shop with donations and by volunteering. What we do is very important in our clients' lives, and we do a really good job in recycling your wonderful stuff! To the staff, keep the

PROP Shop family together and take time to care for yourselves. To the volunteers, thank you for what you're doing. It is HARD work, but you make a difference. Most of all, keep laughing and wearing fun hats!"

Kyle, we're thrilled for your next adventure. Thank you for always focusing on serving families and ensuring we maintain our team spirit.

Kyle and the Family Services Team regularly receive thank you notes which we proudly display.

HANK YOU

Dan Ward

No Gym Membership Requir

The PROP Shop is fueled by dedicated volunteers and friendly staff. For the last decade, Dan Ward helped us evolve and succeed. In 2010, he and his wife, Sheila, were looking for a place where they could volunteer together. Luckily for us, they chose the PROP Shop and instantly became part of the fabric of the organization.

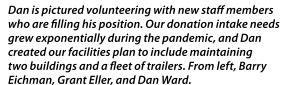
In 2017, Dan moved to a staff role, a transition he did with ease. In his words, "My days of volunteering helped me to learn and understand" though he realized he was seeing the entire operation through a much bigger lens. Dan went on to say, "The PROP Shop provides opportunities to accomplish things I never thought I would or could do. Many times, I was asked to come up with a solution to a unique situation. Sometimes what I came up with was good and sometimes maybe not, but I would always feel an atmosphere of support and appreciation." His can-do spirit and kindness are an awesome mix as he never let a single task wait and was always looking to help others.

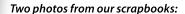
He was very proud to demonstrate good decision making and hard work with staff and volunteers, especially teens from the local high school. He reminded us it's rare to get the opportunity to pass on knowledge and model strong work ethics with such a diverse group of people in one's career. We know he did this every day working at the PROP Shop.

Dan retired in August 2021 and says, "Retirement is Great! My favorite part is being able to schedule time to get away for travel with my wife." However, his version of retirement is quite active as he is involved with the Arts, Campus, and Garden Council at Pax Christi, serves as Vice President of the Miata Club of Minnesota, and, of course, volunteers at the PROP Shop.

Dan, thank you for your incredible service to this community, this organization, and this team. Enjoy your trips and know we're here whenever you're in town.







Kyle and fellow staff members pose outdoors by our trailer in 2010. From left: Julie Musech, Kyle Rose, Alicia Yost, Cindy Eddy, Vicki Bomben.

Dan enjoys a volunteer appreciation dinner at Buca in 2019.

A Note from Cindy

As we approach our 15th anniversary, I am awed by the number of people who have helped us serve local families. So many incredible individuals have given of their time and talents, two of whom are featured earlier in this report. Kyle and Dan made this organization stronger, and I'm thrilled they'll continue volunteering in their retirements. We've become a family thanks to staff's commitment to making this community a better place for all.

Throughout all the hardships of our history, especially the past two years of pandemic challenges, our volunteers have shown up to provide essential services to the community. Our donors continue to provide the basic supplies necessary to meet the needs of our neighbors. Our supporters shop in the resale store and purchase critical items for families through our Secret Shopper program. We have built a village together.

In 2007, we were serving about 25 families a month. In 2021, we served up to 25 families in a day. However, our program numbers show that there is more work to do to support struggling local families. Kyle reminded me recently that, in 2007, we were serving about 25 families a month. In 2021, we served up to 25 families in a day. We are focused on providing people with the necessities that make the biggest difference. In 2021, we helped 644 local families with their basic needs, including coats, snow pants, beds, dressers, pans, vacuums, clothes, and much more.

Over the last 15 years, families have found over 1.5 million items. That's countless days of having work or school clothing along with other essential tools for daily living. We have also provided over 2,600 beds to local families resulting in immeasurable nights of comfort. These are impacts and numbers we never fathomed possible when starting this mission.

Everyone who donates, volunteers, or shops helps make this something bigger than I ever dreamed possible for the community. Thank you for all you do!

-Cindy Eddy Executive Director



Our Mission

To provide basic support for families in need through volunteers, community, and other organizations.







15 Years of Building Community

In April 2007, our world had not yet been introduced to smartphones, and we never anticipated a Great Recession and a pandemic in the next fifteen years. However, we knew local families needed help, and this community was looking to provide it. We believe everyone in our community should have the basics to make a home, and we have been constantly grateful for the depth of your support for families in need. Your generosity makes it possible for our services to have a lasting impact on people's lives. One woman wrote us, "My furnace went out one year, and you found me a really good space heater I still use. This place is a lifesaver, believe me." Thank you for making a difference in our community and sharing this journey with us.



2021 Service Statistics



We served **644** families in 2021



13,287 bags filled with clothing and household goods



8,392 pairs of socks

8,172

pairs of underwear



233 beds, 103 dressers, 54 couches/loveseats, 41 tables and chairs, and 3967 other furniture/large items



388 special request items through Secret Shopper



The Family Services area was visited 2,944 times in 2021

MORE WAYS YOU CAN HELP

- Community Group Liaison
- Donation Drive
- Secret Shoppers
- Estate Sale Team
- Treat Bakers

For complete descriptions of these opportunities and more, visit propshopep.org









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795 volunteers gave more than 34,555 hours of their time in 2020 & 2021 during a pandemic. We would not have made it without their dedication. Thank you all!

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If you volunteered in 2020 or 2021 and cannot find your name, we apologize for the oversight. Please let us know and we will fix it for next year.

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Elizabeth Ward Jeanne Waslosky Patricia & Darwin Wassink Roger Watchorn Gary & Jeanille Watkins Coleen Watts Jean Way Susan & Rich Weaver Mark & Annette Weber Linda & Thomas Wegner Harvey Weiss Wells Fargo Sue & Thomas Welsh Jeff & Carol Wendt Peter Werrenrath Jovce & Donald White **Brian Wicks** Miki Wiebold Susan & Roger Wilde Tanya Wilde-McPherson Wiley Publishing Company Juli & Roger Williams Jim & Roxanne Williams **Daisy Williams** Juli Williams **Lorraine Williams** Margie Williamson Lisa Toomey & Chris Wilson Susan Winn Scott Wolbers Sharon Wolfe Ann & Rich Wolter Sharon Wong Brenda Wood David Wood Michael Woolsey Kari & Bradley Wragge Malyn Wrobel Sydney Wrobel Nicole Yakatan Reta & William Yearby Theresa Zangel Marsha Zieglmeier Linda Zimmerman

any errors.



Manohar Poolla

In 2021, 550 donors gave funds so we could meet the needs of local families. We apologize for any Kay & Mark Wall oversights; please let Linda Wallace us know so we can fix Dawn & TJ Wallin Wand Corporation Dan & Sheila Ward

Linda Shultz

Ellen Sills

Joanne Sigstad

Peter Sikorowski







Statement of Financial Activities

	2021 Total*	2020 Total
SUPPORT AND REVENUE		
Support		
Grants and donations	\$285,090	\$285,824
Government support	\$60,500	\$114,900
In-kind contributions	\$2,078	\$6,992
Interest	\$239 	\$438
Total Support	\$347,907	\$408,154
Program Revenue		
Contributions of merchandise	\$ 1,623,348	\$1,401,872
Sales of donated merchandise	\$818,543	\$560,014
Less value of merchandise sold	\$(818,543)	\$(560,014)
Net Program Revenue	\$1,623,348	\$1,401,872
Net Assets Released from Restrictions	<u> </u>	\$(16,933)
TOTAL SUPPORT AND REVENUE	\$1,971,255	\$1,793,093
EXPENSES		
Programs	\$1,597,765	\$1,481,279
Management and general	\$136,310	\$118,328
Fundraising and development	\$38,681	\$41,359
TOTAL EXPENSES	\$1,772,756	\$1,640,966
CHANGE IN NET ASSETS	\$198,499	\$152,127
Net assets, beginning balance	\$1,801,137	\$1,649,010
NET ASSETS, ENDING BALANCE	\$1,999,636	\$1,801,137
*Unaudited		







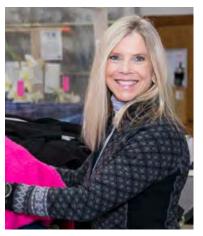
Years ended December 31,

Statement of Financial Position

	December 31,	
	2021*	2020
ASSETS		
Current Assets	¢544.060	¢464671
Cash & cash equivalents Accounts receivable	\$541,969 \$25,177	\$464,671 \$50,838
Grants receivable	\$48,071	\$50,636 \$-
Inventory	\$156,320	\$164,347
Prepaid expenses	\$2,942	\$2,797
Total Current Assets	\$774,479	\$682,653
Fixed Assets		
Land	\$321,000	\$321,000
Land improvements	\$125,001	\$107,501
Building	\$1,094,478	\$1,079,938
Vehicles	\$49,011	\$27,998
Furniture, fixtures, equipment	\$53,561	\$53,560
Software	\$11,506	\$9,428
	\$1,654,556	\$1,599,425
Less accumulated depreciation	\$(358,117)	\$(324,723)
and amortization Total Fixed Assets	\$1,296,439	\$1,274,702
TOTAL ASSETS	\$2,070,917	\$1,957,355
LIABILITIES AND NET ASSETS Current Liabilities		
Accounts payable	\$16,925	\$11,157
Accounts payable Accrued wages and benefits	\$10,925 \$50,435	\$46,969
Accrued wages and benefits Accrued liabilities	\$30, 4 33 \$3,921	\$3,547
Current portion of long-term debt	\$3,921	\$29,309
Total Current Liabilities	\$71,281	\$90,982
Long-Term Debt Mortgage note payable	\$-	\$65,236
Total Long-Term Debt	<u> </u>	\$65,236
Not Assets		
Net Assets	ć1 070 100	ć1 752 O1 4
With danger restrictions	\$1,979,189	\$1,753,914
With donor restrictions	\$20,447	\$47,223
Total Net Assets	\$1,999,636	\$1,801,137
TOTAL LIABILITIES AND NET ASSETS	\$2,070,917	\$1,957,355
*Unaudited		
		_













Thank You to Our PROP Shop Partners!

Eden Prairie Lions Club

Eden Prairie Lioness Club

Eden Prairie Local News

The PROP Shop deeply appreciates its relationships with the following organizations who partner with the PROP Shop in a variety of ways as donors, volunteers, and supporters.

Anytime Fitness
Chanhassen Lions Club
Chanhassen Villager
City Hill Church
City of Chanhassen
City of Eden Prairie
Costco
Cub Foods
Danfoss
Eden Prairie Center
Eden Prairie Community Band

Eden Prairie Community

Foundation

Eden Prairie Library

Eden Prairie A.M. Rotary
Eden Prairie Noon Rotary
Eden Prairie Schools
Grace Church
Immanuel Lutheran Church
Keller Williams Realty
Kim Teavor & Company
Kowalski's
Maple Crest Landscape
Marshall's Farm Market

The Minneapolis MART

National Charity League
Once Upon a Child
Pax Christi Catholic Community
Prairie Dental Group
Prairie Lutheran Church
PROP Food Shelf
St. Andrew Lutheran Church
Suburban Waste Service
Tavern 4&5
Thunder Communications
UNFI

Young Men's Service League

Board Members

Cindy Eddy, Executive Director
Kathy Educate, President
Anne Byrne, Vice President
Lisa Toomey, Treasurer
Barb Scrimgeour, Secretary
Mary Mackmiller
Sharon Peterson
Susan Weaver

Thank you to volunteer Sue Schadow for again donating photography and graphic design for this annual report.

Ongoing Family Services Needs

Please check our website at propshopep.org/donations to see a list of urgently needed items. We are always looking for more:

- Kids' clothes
- Kids' tennis shoes
- Coats
- Snowpants
- Waterproof mittens
- New socks

- New underwear
- Pots and pans
- Bowls
- Silverware
- Blankets
- Sheets

- Towels
- Beds
- Dressers
- Kitchen tables and chairs



We are thrilled to celebrate our 15th Anniversary in April. If you're interested in volunteering to help local families in need, contact us at volunteer@propshopep.org.

THE PROP SHOP EDEN PRAIRIE

Store Hours

Monday – Saturday 10 a.m. to 5 p.m. Sunday 12 p.m. to 5 p.m.

Donation Hours

Tuesday – Saturday10 a.m. to 3 p.m.

Due to our space limitations, please call or email ahead regarding furniture donations.

propshopep.org

THE PROP SHOP 15195 Martin Drive Eden Prairie, MN 55344 952.934.2323 info@propshopep.org

