

2015

THE PROP SHOP
EDEN PRAIRIE



Annual Report

We are continuing to
grow *our programs*
and **serve**
our community



Lily, one of our youngest volunteers, prices holiday items with Ace Johnston Palm, our most senior volunteer.

On April 11, 2016, the PROP Shop will turn nine years old, one year away from a decade of service in this community. It seems both too short a time for everything that has happened and yet it is inconceivable it has been so long. We have had more than 2,200 volunteers since we opened and have now helped more than 8,000 people. The PROP Shop would not exist without the dedicated effort of many. We rely on donors, volunteers, shoppers, community leaders and partners to meet our mission of providing basic support to families in need.

In 2015, the PROP Shop focused on growing its furniture program for local families. In December 2014, we purchased a nearby warehouse to grow our storage capacity for furniture. As a result, the PROP Shop provided 177 beds, 42 couches, 62 tables & chairs, and 124 dressers in 2015. The total value of furniture given to families increased by more than 150% over 2014.

The PROP Shop set a new record of 345 families visiting the Family Services room in one month in October and served a total of 704 different families throughout the year. The need for the PROP Shop's services continues to grow, and I am thankful for the support of the community which makes our programs possible.

In 2016, we will continue to grow the PROP Shop's programs. We will need your help to meet the growing needs of local families. If we can do this much in less than a decade, I know much more is coming. Thank you for everything you do to help your neighbors.

Thank you, *Cindy Eddy*
Executive Director



Our Mission

*To provide basic support
for families in need through
volunteers, community, and
other organizations.*

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We need beds!

We have over 70 waiting requests for beds. If you have a bed in good condition, please contact us at 952-224-7051.



Family Services

When the PROP Shop first opened in 2007, we kept track of families' visits on index cards. The front side held their name and contact information. The back side listed their visits by date and the number of bags received. When the addition was finalized in 2013, our Family Services program took a huge leap forward. We put all the information in a database and began a new tracking system so households received a more fair allotment based on their needs. Most recently, we've implemented a new program to make sure each individual who needs them receives new socks and underwear on a regular basis.

The addition allowed for greater privacy and dignity for families using our services. Rather than waiting in a line inside the store, we now have a private entrance and a conference room to meet with new families. All clothes are now hung on hangers and items are displayed neatly on shelves. We even have a fun playhouse where kids can find toys and games.

Our Family Services room is not seen by many shoppers or donors, so we hope to give you glimpse into the difference being made for local families with more privacy and dignity for all. Thank you!



Thank You Notes from Families

"The PROP Shop has helped my family greatly in this time of need. My child has special needs and we've had to go down to just one income for the household. I rely on PROP Shop for my kid's clothes especially."

2015 Program Service Statistics



We served **704** families with clothing, household goods and/or furniture.



We provided **13,478** bags of clothing and household goods (over 90,000 individual pieces).



We provided **539** larger household items (lamps, toasters, rugs, etc.).



We delivered **177** beds to 122 different families, 42 couches, 124 dressers, 62 tables and chairs.



Provided more than **469** specialized items through our Secret Shopper program (work boots, sports equipment, other special requests/needs).



The Family Services area was visited more than **3,576** times in 2015.

In total, we provided more than \$335,000 worth of clothing, household goods, and furniture in 2015.

Family Services Volunteers

The PROP Shop has tremendous volunteers all around. For privacy reasons, not everyone works in the Family Services room, so we asked Family Services volunteers to share their favorite story:

One volunteer wrote, “The thing that stands out to me about Family Services is the amount of gratitude I see from clients. They are so appreciative of the things that they get at PROP Shop. One woman I remember very well. She just had such a relieved look on her face and told me that it was so wonderful to be able to get the clothes she needed for her children. It warms my heart to hear those kind of comments. I even heard a “God bless you.” I feel so blessed to be a small part of it!”

Another volunteer talked about a “young woman who came to shop for an outfit she needed for an upcoming interview. She spoke of wanting to lose weight and I sensed she felt embarrassed about her appearance. I assured her together we would find an outfit to make her look feminine and professional. She selected a pair of plain dark slacks as her starting point. I helped her select a coordinating long jacket to help achieve a slimming effect and loose fitting top in an accented brighter color. Her face brightened up as she saw herself in a new way. It was delightful to see her budding with a bit of self-approval.”

Another story involved “helping a lady who spoke very little English. This lady communicated through gestures that she was looking for a long coat. She tried on all the coats on display in the XL section but her face told me she was not pleased. I went back to the storage bins to search for more options for her and found a long black coat. She tried it on and it fit her perfectly. We could not communicate in words but seeing the smile on her face and her initiating a warm thank you hug made this a priceless connection between the two of us.”

496 volunteers gave more than
18,500 hours in 2015



It takes more than 100 volunteers every week to keep the PROP Shop going. A staff member has this to say about all the volunteers:

“The PROP Shop has now had more than 2,200 people volunteer to help local families in need. I am amazed by the number of people who have volunteered for multiple years, and I love to see new faces get involved. We have the best volunteers in the community. I love to see the friendships that form and how lives change for volunteers as well as the families we serve. It’s a joyful place with great people.”

Thank You Notes from Families

“I moved to the United States in 2014 due to the Ebola crisis in my country. I had no choice but to take my family here for safety. It was a new adventure in an unknown place. The PROP Shop provides dishes, beds for my kids and clothes to keep us warm and safe. Big thanks also to the donors and God bless all of you.”

PROP Shop Volunteers Are Amazing

Colleen Aaberg
Lily Aaberg
Alex Abbott
Smitha Abbott
Cheryl Ahlcrona
Brooke Aksoz
Jennifer Aksoz
Mary Aksoz
Maria Alleman
Nadia Alleman
Angela Allen
Sue Alvord

Pam Becker
Pat Bell
Jo Benson
Nancy Berger
Ann Berne-Rannow
Rachael Beyer
Marilyn Bierden
Kathy Blackford
Janet Blake
Martin Blanco
Hannah Bley
Heather Bley

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Mariann Cannon
Adam Carlson
Linda Carlson
Sherry Carlson
Linda Case
Alejandro Casero
Marci Catt
Sunny George Chandy
Colleen Choles
Hannah Christenson
Lesley Christenson
Taylor Christenson
Rekha Claus
Emma Coburn
Melissa Coburn
Cayla Coffman
Karen Colton
Steven Combs
Alix Condit
Vasilisa Costin
Lauren Coverdale
Lynne Crist
Gail Critchfield
Katherine Cronin
Nicole Cronin

Emily Eddy
Lisa Eddy
Erica Edichel
Eric Educate
Kathy Educate
Laurie Egan
Julie Eidem
Midge Elder
Betsy Elgin
Cary Elhardt
Deborah Elhardt
Deb Elliott
Mike Espe
Erin Farrell
Kaitlyn Farrell
Isabelle Felton
Donna Fiedler
Deb Field

Karen Gureghian
Montservat Munoz
Gzama
Derek H.
Sara Haines
Kelly Hall
Ryan Hanahoe
Colleen Hannigan
Dick Hansen
Judy Hansen
Diane Hanson
Kelly Hanson
Maddie Hanson
Michael Hanson
Pat Hanson
Jean Hardman
Cheryl Harjes
Carol Harmer



Crystalyn Amundsen
Ann Anderson
Cindy Anderson
Gloria Anderson
Haley Anderson
Hope Anderson
Izzy Anderson
Kelly Anderson
Lucas Anderson
Mary Anderson
Tracy Anderson
Abhishek Aravalli
Rhonda Arendt
Hardy Armstrong
Kylie Arvidson
Teri Austin
Sashmitaa

Shane Boe
Carol Bomben
Ken Bomben
Michael Borchart
Laurie Borggreve
Matina Borggreve
Matthew Botts
Autumn Boxum
Taylor Brennan
Chloe Brostrom
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Kylie Brown
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Bagawathiray
Kyle R. Baker
Lakhshanya
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Mary Battista
Allison Beck

2015 Volunteers, continued

Philip Hsueh
Vicki Hudelson
Skailer Huffman
Mathsa Hunter
Liz Hustad
Lilly Hyland
Mary Hyland
Keolina In

Grant Kaufman
Irene Kelly
Sam Kinzel
Elli Klauda
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Jasmine Klein
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John Mallow
Lauren Malmgren
Kate Manahan
Kathi Margo
Joshua Marin
Allie Martens
Isaac Martin
De'Ja Mathews
Amaan Mawani
Grace Maxwell
Tara Maxwell
Kim McCart
Brennan McCarthy
Colleen McCreight
Michon McGuire
Scott McNeill
Megan Menzuber
Abbey Mertz
Andrew Messina
Kelly Meyer
Sue Meyer
Caleb Miller
Dominic Miller
Kim Miller
Maria L. Miller
Marianne Miller
Rebecka Miller
Matthew Moen
Mourine Mogaka
Connie Moores
Jesus Moreno
Ricardo Moreno

Gutierrez
Emily Morris
Sharon Morrow
Peggy Muller
Kaylee Munger
Lila Munger
Jennifer Myers
Intissar Nejari
Ashley Nelson



Jimmy Nelson
Kathy Nelson
Wendy Nelson
Andrew Nemecek
Ashlynn Neumayer
Sheri Neumayer
Gabby Nguyen
Abbey Nichols
Hannah Nichols
Cindy Nitzsche
Mary Jean Ogdahl

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Maddie Ishaug
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Maggie Jay
Jean Jenderko
Reshma John
Abby Johnson
Buranh Johnson
Dale Johnson
Julie Johnson
Maryanne Johnson
Megan Johnson
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Stacy Kabele
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Mary Kruse
Claire Kuipers
Sarah Kuipers
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Pauline Lagerquist
Kate Larsen
Loren Latts
Parker Laurie
Suzanne Leblanc
Marshall
Ellie Leonard



Natalie Olive
Annette Olson
Dolores Olson
Janice Olson
Marijo Ose
Carol Osterhaus
Ace Palm
Jeanne Palmer
Rachna Pandey
Holly Parker
Alex Pearson
Kelly Pearson
Vicki Pellar-Price
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Grace Peterson
Mariah Peterson
Pat Peterson

Michelle Pokrzywinski
Rachel Pokrzywinski
Ryan Pokrzywinski
Terri Powell
Bipin Pradhan
Madhura Pradhan
Prachi Pradhan
Tony Pratt
Vicki Price
Mary Prouty
Paige Prouty
Kelly Pu
Jen Quast
Joni Quick
Arjun Ramachandran
David Rannow
Kelley Regan



2015 Volunteers, continued

Samantha Resendiz
Alondra Resendiz
Saucedo
Lauren Rice
Cheryl Riedel
Mikaela Riedel
Anne Ringquist
Angie Roesner

Robyn Scott
Barb Scrimgeour
Sanjana Seethamraju
Pam Seibert
Allison Seigler
German Semenov
Liliya Semenova
Ashwin Senthilkumar



Bryn Stewart
Denise Stewart
Shay Stewart
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Brady Stoffel
Ellie Stoffel
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Joyce Takekawa
Nikhil Tammana
Adrianna Tan
Robert Taylor
Grace Teal
Graham Teal
Kyle Theis
Gabby Thomas
Corinne Thomson
Paige Thomson
Amy Tinklenberg
Anela Tiro
Ashley Townsend
Katie Tram
Mary Beth Trine
Cara Truksa
Emy Urdahl
Jill Urdahl
Mary Valensky
Ben Veire
Tina Velek
Ginger Venable
Tom Venable
Maggie Venell
Karla Viland
Cheryl Vinson

Jenna Wagner
Nancy Wagner
Linda Wallace
Dan Ward
Sheila Ward
Rich Weaver
Annette Weber
Carol Webster
Brendan Weed
Brian Weidemann
Nancy Weinrich
Debbie Weliver
Lindsay Weliver
Paige Weliver
Ann Westling
Addie Whelan
LeeAnn Whelan
Nick Whelan
Matt Wiley
Inga Williams
Mikala Williams
Linda Wilson
Melissa Winter

Taylor Wolf
Melissa Wood
Kari Wragge
Khalil Wright
Sydney Wrobel
Margie Wulfskuhle
James Yoo
Elizabeth York
Nick Yost
Tony Yost
Connor Young
Ann Zarth
Julia Zarth
Olivia Zarth
Ann Marie Zilka
Anna Zucker
Grace Church
Big Serve Volunteers
Chrestomathy
Volunteers
Immanuel Lutheran
Church Volunteers

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Jesse Rondeau
Linda Rorke
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Phetsomphone
Souriyathai
Phonerilay Souriyathai
Sone Souriyathai
Marlon Speed
Deann Speltz
Zane Sphatt
Susan Spiegle
Nancy Springer
Talia Stark



If you volunteered in 2015 and cannot find your name, we apologize for the oversight. Please let us know and we will fix it for next year.



Thank You Notes from Families

"The PROP Shop has helped my family in many ways. When we first moved to Eden Prairie we had no beds, plates, towels, etc. But thank God that you guys are there for the people. I want to thank you for helping when there seemed like no way out. Thank you again, again, again."

Thanks to our 2015 Donors

Jane Aagenes	Carol & Ken Bomben	Timothy Daley
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Victoria Bomben	Grace & Will Cutting	Betsy Elgin

A big
Thank You
to the 5,000+ donors
who gave items from
their homes in 2015

Special Gifts

Donations were given in Memory of

Ruby Addis
Rosemary Campbell
Bob Damm
Richard Eddy
Margaret Lindholm

Donations were given in Honor of

Anne Byrne
Deb Karulf
Marta Schee Miller
Jon Schee
Klemit Schee
Signe Schee
The Vanic Family

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Thank You Notes from Families

"The PROP Shop has been helpful to my family. They gave us the furniture we needed when we came to Eden Prairie.

We got so many kitchen utensils and clothes. We are grateful for all the acts of love and kindness."

Nicole & Ron Lemmerman
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Don & Joyce White
Daniel Wilczek
Kevin & Mary Wilde

In 2015, 409 monetary donors gave so we could meet the needs of families. We apologize for any oversights in the donor list. Thank you!

Karen & William Wilder
Jim & Roxanne Williams
Margie & Robert Williamson
Linda & John Wilson
Diane Woiak
Scott Wolbers
Ben & Gail Wong
Ron Woods
Kari & Brad Wragge
Karen Ylinen
Linda & John Zimmerman
Catherine & William Zucco

Thank You Notes from Families

"My brother got sick and we had to put him in rehabilitation for a time. He needed clothes very badly and this place gave so many shirts and everything I needed for him. Thank you so much."

"My parents really needed a desk but never thought to ask for one. I asked PROP Shop about a desk and they found one the same day. My parents were very happy."

More ways you can help...

BECOME A SECRET SHOPPER

You can help us fill special requests for clients including work boots, sports equipment, vacuums, and more. Search your home or the stores and only sign up for the items which work for you. Secret Shoppers help find those necessary specialty items that our regular donations don't provide. Email info@propshopep.org for more information.

DONATION DRIVES

You can organize a drive for items needed in our Family Services room. Past groups have collected utensils, kitchenware, coats and more. Before coordinating a drive, please email info@propshopep.org.

SHOP • DONATE • VOLUNTEER

These are the activities that keep us going every day and they're fun and good for you too!





Statement of Financial Activities

	Years ended December 31, 2015 Total*	2014 Total
SUPPORT AND REVENUE		
Support		
Grants and donations	\$75,922	\$78,782
Government support	\$ —	\$50,000
In-kind contributions	\$3,148	\$5,821
Interest	\$30	\$174
	<hr/>	<hr/>
Total Support	\$79,100	\$134,777
Program Revenue		
Contributions of merchandise	\$1,133,573	\$998,203
Sales of donated merchandise	\$454,570	\$433,471
Less value of merchandise sold	\$(454,570)	\$(433,471)
Net Program Revenue	\$1,133,573	\$998,203
	<hr/>	<hr/>
TOTAL SUPPORT AND REVENUE	\$1,212,673	\$1,132,980
EXPENSES		
Programs	\$1,082,388	\$897,041
Management and general	\$64,663	\$40,181
Fundraising and development	\$18,467	\$19,995
	<hr/>	<hr/>
TOTAL EXPENSES	\$1,165,518	\$957,217
CHANGE IN NET ASSETS	\$47,155	\$175,763
Net assets, December 31, 2014	\$1,252,056	\$1,076,293
	<hr/>	<hr/>
NET ASSETS, DECEMBER 31, 2015	\$1,299,211	\$1,252,056

*2015 financials are pending an audit which should be complete by August 2016

Thank You Notes from Families

"Thank you so much. It is a big blessing for my child and I. We moved to Eden Prairie from a different state; I had no job, not enough money to afford winter clothes, school supplies or snow boots. Thanks to PROP Shop and all the people that donate time and a lot of items."

"You guys are so amazing, helpful, and friendly. What would we do without you all!"

Scribbled by a younger client:

"My story is about toys and clothes and I love the PROP Shop."

Statement of Financial Position

	December 31, 2015*	December 31, 2014
ASSETS		
Current Assets		
Cash & cash equivalents	\$230,600	\$180,897
Accounts receivable	\$1,516	\$5,092
Grants receivable	\$ —	\$2,500
Inventory	\$109,272	\$95,316
Prepaid expenses	\$4,193	\$3,028
Total Current Assets	\$345,581	\$286,833
Fixed Assets		
Land	\$321,000	\$321,000
Land improvements	\$107,501	\$106,868
Building	\$1,066,719	\$1,066,718
Vehicles	\$17,728	\$17,728
Furniture, fixtures, equipment	\$26,078	\$23,658
Software	\$12,100	\$9,711
	\$1,551,125	\$1,545,683
Less accumulated depreciation and amortization	\$(134,592)	\$(98,938)
Total Fixed Assets	\$1,416,533	\$1,446,745
TOTAL ASSETS	\$1,762,114	\$1,733,578
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$3,252	\$4,191
Accrued wages and benefits	\$22,199	\$25,253
Accrued liabilities	\$2,489	\$2,078
Current portion of long-term debt	\$16,008	\$15,177
Total Current Liabilities	\$43,949	\$46,699
Long-Term Debt		
Mortgage note payable	\$418,955	\$434,823
Total Long-Term Debt	\$418,955	\$434,823
Net Assets		
Unrestricted		
General operations	\$1,237,191	\$1,235,634
Board restricted	\$60,000	\$10,000
Temporarily restricted	\$2,020	\$6,422
Total Net Assets	\$1,299,211	\$1,252,056
TOTAL LIABILITIES AND NET ASSETS	\$1,762,114	\$1,733,578

*2015 financials are pending an audit which should be complete by August 2016



Looking to 2016

In September 2015, the PROP Shop held its first warehouse sale at its new building. The new warehouse is just down the street from our store and was purchased in late 2014 to increase the amount of space available for our furniture program. In early 2014, the Board started saving for future needs for the PROP Shop, which along with a \$50,000 Community Development Block Grant made the purchase possible.

With this warehouse, we were able to solicit more furniture donations and have more space for storing off-season goods. Our first warehouse sale was a success and raised more funds for our programs. We expect to hold more warehouse sales throughout 2016 and to further increase our impact for local families. Our furniture program grew more than 150% in 2015; we will look to expand that growth in 2016.

"After nine years, I am still astounded by the amazing people we encounter every day. We have the best volunteers, donors, and shoppers. Together we are making a huge difference in the lives of many, many local families."

— Cindy Eddy,
Executive Director

Staff Members

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Executive Director

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Operations Manager

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Volunteer Coordinator

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Training Coordinator

Amy Hanson
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Family Services Co-Coordinator

Kyle Rose
kyle@propshopep.org
Family Services Co-Coordinator

Board Members

Cindy Eddy, Executive Director

Kathy Educate, President

Barb Scrimgeour, Secretary

Cathy Haukedahl, Treasurer

Anne Byrne

Sharon Peterson

Colleen Hannigan

Ongoing Family Services Needs

We have more than 71 requests for beds!

If you have a bed in good condition, please contact us at 952-224-7051.

These wearable items are always in short supply:

- Coats • Socks • Underwear
- Kids' Clothing • Kids' School Shoes

We can never keep enough basic kitchen items in stock:

- Bowls • Plates • Glasses • Pots and Pans

Towels, sheets and blankets are always needed.

Families are waiting for:

- Beds • Dressers • Tables and Chairs

Thank you to volunteer Sue Schadow for again donating her photography and graphic design for this annual report.

THE PROP SHOP
EDEN PRAIRIE



propshopep.org

Store Hours and Donation Hours

Tues, Weds, Thurs 10 a.m. to 7 p.m.

Friday & Saturday 10 a.m. to 5 p.m.

Sunday 12 noon to 4 p.m.

Due to our space limitations, please call or email ahead regarding furniture donations.

THE PROP SHOP

15195 Martin Drive
Eden Prairie, MN 55344
952.934.2323
info@propshopep.org