

2016 Annual Report

THE PROP SHOP
EDEN PRAIRIE



Founded in Friendship

With over 2,400 people who have volunteered more than 160,000 hours, the PROP Shop has seen many friendships flourish. In fact, the PROP Shop was created by long-time friends to meet a community's growing need.

Cindy Eddy, Deb Elliott, and Julie Eidem met more than twenty years ago. Cindy and Julie's oldest girls attended kindergarten together while Cindy and Deb's youngest kids were in the same class a few years later. They became an official group when the three began walking regularly around Staring Lake. On these walks, Cindy told the others about her volunteer work at the local food shelf's clothing closet.

Cindy soon talked Julie and Deb into volunteering with her. As the food shelf saw exponential growth in demand, these three would become the touchstones for building the PROP Shop. Their friendship and experience were critical to picturing a corps of volunteers who would expand local services and provide clothing, household goods, and furniture to local families in need.

Cindy, Deb, and Julie were some of the first lead volunteers when the PROP Shop opened and their commitment keeps the PROP Shop going. They now have more than fifty years combined experience with sorting clothing and are our Clothing Department Heads. Laughter, support, and acceptance of each other weave the threads of their time at the PROP Shop and beyond.

The PROP Shop is volunteer-driven. Many people invite their friends, neighbors, co-workers, and family members to join them as they volunteer. While Deb, Julie, and



Left to right: Julie Eidem,
Cindy Eddy and Deb Elliott

Cindy formed one circle, many other friends and community members used their own relationships to help the PROP Shop grow.

The PROP Shop has enabled countless other friendships to begin. These new friendships have created weekly lunch dates and have even instigated joint vacations. These relationships span ages, genders, races, creeds, nations of origin, and more. The volunteer breakroom sings at shift change as everyone greets each other and enquires about life. As a volunteer and as Executive Director, Cindy is always searching for ways to better the PROP Shop and to ensure the camaraderie of all volunteers.

One group of committed friends enabled more than 2,400 other people to volunteer and support their neighbors in need while having fun together. The PROP Shop is lucky to have the dedication of so many wonderful people and friends. Thank you to all of our volunteers.

CELEBRATING

10
YEARS

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A Tribute to Ace Palm

The PROP Shop lost our icon, our inspiration, and our matriarch in early 2017. Ace Johnstone Palm, born October 24, 1918, began volunteering at the PROP Shop at the age of 88 on June 9, 2007, two months after it opened. During her tenure at the PROP Shop, Ace volunteered 5,124 hours of her time to serve local families in need.

Ace's routine had her on site for seven to eight hour days when most volunteer shifts were 2-2 ½ hours long. She also spent uncounted hours recruiting donations from her fellow residents at Summit Place, encouraging everyone and their families to donate. At the store, Ace charmed customers' kids, offering them candy from the volunteer breakroom. She would often be found on the sales floor, hustling customers into buying more items through conversation and freeing their hands to carry more.

Ace loved to talk to the teenagers volunteering at the PROP Shop and became a surrogate grandmother to many of them. She loved to share her praise of these teens with others, especially staff, often saying, "she/he is a good worker." She loved to talk baseball and football with any Twins or Vikings fans and would often tease volunteers who arrived later or who left before she did. "Are you leaving already?" and "Where have you been?" were regular refrains.

At the start of every shift, Ace visited her special cupboard to get her Lay's Potato Chips, one bag to eat right away and one to take home. At the end of every shift, Ace asked for the report to see how well her housewares department (coded 2 on the cash register) did in sales. She took great pride in strong sales and reminded everyone to label housewares as "Department 2" so the numbers were accurate.

Ace passed away on February 21, 2017, three weeks after suffering a heart attack. She volunteered a full eight hour shift the day before and remained in good spirits in the hospital. While in transitional care, she made her daughter call to check the reports for a special warehouse sale and the housewares totals for her days. Numerous volunteers, shoppers, and donors were able to visit her during this time, and she knew how much she was loved. She often said the PROP Shop added years to her life. She made her fellow volunteers feel special and demonstrated resilience, determination, and compassion every day.

Ace's legacy is an inspiration to all who wish to serve their community. She will be deeply missed. We encourage everyone to visit the Ace Johnstone Palm Volunteer Center at the PROP Shop and to eat a bag of potato chips in her honor.

"She often said the PROP Shop added years to her life. She made her fellow volunteers feel special and demonstrated resilience, determination, and compassion every day."

5,124 volunteer hours

Ongoing Family Services Needs

We have more than 45 requests for beds!

If you have a bed in good condition, please contact us at 952-224-7051.

Help keep someone clothed with:

- Kids' clothing
- Kids' tennis shoes
- Snowpants • Coats
- New socks
- New underwear

We always need:

- Bowls
- Pots and pans
- Blankets
- Sheets
- Towels

Families need furniture to make a home:

- Beds
- Dressers
- Tables and chairs

Resale with a Purpose

You should feel good knowing proceeds go back to the local community when you shop at the PROP Shop. The PROP Shop's mission is to help local families. Shopping and donating at the PROP Shop supports your neighbors.

The PROP Shop ensures its Family Services room is full of necessities before placing anything in its resale store for the general public. Kids' clothes, pots, pans, sheets, blankets, and towels are not sold as all are required to meet the local need.

Proceeds from the store are used to purchase new socks, underwear, sheets, blankets, and more. Shopping at the PROP Shop is also an environmentally-friendly and affordable way to find unique treasures and everyday essentials.

Thank you to everyone who has ever shopped, donated, or volunteered.

"The PROP Shop's mission is to provide basic support for families in need through volunteers, community, and other organizations."



2016 Program Service Statistics



We served **704** families with clothing, household goods, and/or furniture.



We provided **13,598** bags of clothing and household goods (over 100,000 individual pieces)



We gave **601** larger household items (lamps, toasters, rugs, etc.).



We delivered **236** beds to 142 different families, 120 dressers, 48 tables and chairs, and 54 couches.



We provided **509** specialized items through our Secret Shopper program (work boots, sports equipment, other special requests/needs).



The Family Services are was visited more than **3,450** times in 2016.

In total, we provided more than \$330,000 worth of clothing, household goods, and furniture in 2016.

2016 PROP Shop Volunteers

Colleen Aaberg
Lily Aaberg
Alex Abbott
Smitha Abbott
Kimberly Abrahams
Estella Acevedo
Brooke Aksoz
Mary Aksoz
Maria Alleman
Nadia Alleman
Angela Allen
Anna Allevan

Fatou Barry
Oumou Barry
Mark Battaglia
Christine Beard
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Pam Becker
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Marilyn Bierden
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Sherry Carlson
Marci Catt
Max Cavin
Sunny George Chandy
Colleen Choles
Jenna Christen
Hannah Christenson
Lesley Christenson
Sofi Clawson
Tara Clawson
Emma Coburn
Melissa Coburn
Cayla Coffman
Karen Colton
Steven Combs
Alix Condit
Vasilisa Costin
Sara Craane
Lynne Crist
Gail Critchfield
Katherine Cronin
Nicole Cronin
Michaela Cummings
Kim Current

Rachel Current
Jayne Dakay
Victor Dampthey
Dan Daniels
Carol Davis
Maggie Davis
Rachael Davis
Luke DeBoer
Carina Debuque
Alex DeFore
Shelly DeNucci
Jackie DeZellar
Nikhita Dhar
Vageesha Dharmadasa
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Matthew Dolan
Karen Donohue
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Lisa Eddy
Devin Edman
Eric Educate
Kathy Educate
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Julie Eidem
Jody Eischens
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Midge Elder
Davis Eldridge
Betsy Elgin
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Deb Elliott
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Sue Schadow for
again donating her
photography and
graphic design for this
annual report.*



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**If you volunteered in 2016 and cannot
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oversight. Please let us know and
we will fix it for next year.**

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Kay & Mark Wall
Dawn & TJ Wallin
Dan & Sheila Ward
Tom & Cindy Wargolet
Alyce Warner
Patricia Watt Putnam
Rich & Susan Weaver
Carol Webster
Julie Weeden
Jennifer Weeks
Nancy Weinrich
Harvey Weiss

In 2016, 355 monetary donors gave so we could meet the needs of families. We apologize for any oversights in the donor list. Thank you!

Charles & Ann Westling
Don & Joyce White
Kevin & Mary Wilde
Tanya Wilde-McPherson
Karen & William Wilder
Ronald & Karen Wilkinson
Dolores Williams
Margie Williamson
Elizabeth Wilson
Linda & John Wilson
Kathy Winnick
Scott Wolbers
Sharon Wolfe
Kari & Bradley Wragge
Malyn Wrobel
Starr Bourque &
Martin Wyland
William & Gail Yeager
Linda & John Zimmerman

More ways you can help...

BUILD A KITCHEN KIT: Many families who come to the PROP Shop are starting over and need all the kitchen essentials. Follow steps on our website to build a kitchen kit for a family in need.

BAKERS: Our events usually involve homemade treats, and we need your help to provide them. If you like to bake, sign up by emailing community@propshopep.org and we will request your help as needed.

COMMUNITY GROUP LIAISON: Arrange for a PROP Shop speaker at your next gathering or event or set up a tour of the PROP Shop for your group. Email community@propshopep.org to discuss.

SHOP • DONATE • VOLUNTEER

These are the activities that keep us going every day and they're fun and good for you too!





Statement of Financial Activities

	Years ended December 31, 2016 Total*	2015 Total
SUPPORT AND REVENUE		
Support		
Grants and donations	\$101,872	\$76,172
Government support	\$-	\$-
In-kind contributions	\$15,126	\$4,270
Interest	\$34	\$30
Total Support	\$117,033	\$80,472
Program Revenue		
Contributions of merchandise	\$1,391,661	\$1,133,573
Sales of donated merchandise	\$552,442	\$454,570
Less value of merchandise sold	\$(552,442)	\$(454,570)
Net Program Revenue	\$1,391,661	\$1,133,573
TOTAL SUPPORT AND REVENUE	\$1,508,694	\$1,214,045
EXPENSES		
Programs	\$1,265,763	\$1,091,479
Management and general	\$72,318	\$55,227
Fundraising and development	\$21,356	\$20,873
TOTAL EXPENSES	\$1,359,436	\$1,167,579
CHANGE IN NET ASSETS	\$149,257	\$46,466
Net assets, December 31, 2015	\$1,298,522	\$1,252,056
NET ASSETS, DECEMBER 31, 2016	\$1,447,780	\$1,298,522

*Unaudited



Statement of Financial Position

	2016*	December 31, 2015
ASSETS		
Current Assets		
Cash & cash equivalents	\$322,089	\$230,600
Accounts receivable	\$3,234	\$1,766
Grants receivable	\$-	\$-
Inventory	\$137,314	\$109,272
Prepaid expenses	\$4,074	\$4,193
Total Current Assets	<u>\$466,712</u>	<u>\$345,831</u>
Fixed Assets		
Land	\$321,000	\$321,000
Land improvements	\$107,501	\$107,501
Building	\$1,066,719	\$1,066,718
Vehicles	\$17,728	\$17,728
Furniture, fixtures, equipment	\$28,317	\$27,158
Software	\$12,100	\$12,100
	<u>\$1,553,365</u>	<u>\$1,552,205</u>
Less accumulated depreciation and amortization	<u>\$(171,576)</u>	<u>\$(135,576)</u>
Total Fixed Assets	<u>\$1,381,789</u>	<u>\$1,416,629</u>
TOTAL ASSETS	\$1,848,501	\$1,762,460
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$7,250	\$4,428
Accrued wages and benefits	\$23,737	\$22,200
Accrued liabilities	\$2,203	\$2,489
Current portion of long-term debt	\$16,636	\$16,010
Total Current Liabilities	<u>\$49,826</u>	<u>\$45,127</u>
Long-Term Debt		
Mortgage note payable	\$350,895	\$418,811
Total Long-Term Debt	<u>\$350,895</u>	<u>\$418,811</u>
Net Assets		
Unrestricted		
General operations	\$1,186,649	\$1,236,502
Board restricted	\$100,000	\$60,000
Temporarily restricted	\$11,873	\$2,020
Total Net Assets	<u>\$1,447,780</u>	<u>\$1,298,522</u>
TOTAL LIABILITIES AND NET ASSETS	\$1,848,501	\$1,762,460

*Unaudited



A Note from Cindy

Ten years ago, on April 11, 2007, the PROP Shop opened for its first day. As I look back at the past decade, I focus on all of the people who have made this project possible. Every volunteer, donor, and shopper has built this organization into a support system for local families.

Numbers can help tell the story, but they represent stories and people. Every new pair of socks or underwear made a huge difference to the person who needed them. Every bed we gave out (over 1,500 of them) means someone is no longer sleeping on the floor. The PROP Shop has helped over 8,500 local adults and kids with clothing, household goods, and furniture, but the impact on their lives is told better in their own words.

"I want to thank you for helping when there seemed like no way out. Thank you again, again, again."

"The PROP Shop was a life saver for our family. Thank you so much to everyone who contributed."

While the numbers are staggering, I know we've made a difference because people cared and understood that everyone needs some help sometimes. Over 20,000 people have donated and more than 2,400 people have volunteered to support local families. This incredible community can be thanked for all the success we have had.

We've had a quote by Margaret Mead on our wall since the beginning, "Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it's the only thing that ever has." I now believe anything is possible if enough people care and put their hearts into it. Thousands of people have made the PROP Shop possible; thank you all.

— Cindy Eddy Executive Director

Staff Members

Cindy Eddy
cindy@propshopep.org
Executive Director

Vicki Bomben
vicki@propshopep.org
Operations Manager

Alicia Yost
alicia@propshopep.org
Volunteer Coordinator

Amy Hanson
Family Services Co-Coordinator

Kyle Rose
Family Services Co-Coordinator

Julie Musech
Warehouse Coordinator

Christine Poague
Training Coordinator

Michaela Krawec
Store & Donations Coordinator

Phetsy Locke
Store & Donations Coordinator

Board Members

Cindy Eddy, Executive Director

Kathy Educate, President

Barb Scrimgeour, Secretary

Anne Byrne

Sharon Peterson

Susan Weaver

Lisa Toomey

Mary Mackmiller

THE PROP SHOP
EDEN PRAIRIE



Store Hours and Donation Hours

Monday..... 10 a.m. to 5 p.m.

Tues, Wed & Thurs 10 a.m. to 7 p.m.

Friday & Saturday 10 a.m. to 5 p.m.

Sunday 12 noon to 5 p.m.

Due to our space limitations, please call or email ahead regarding furniture donations.

propshopep.org

THE PROP SHOP
15195 Martin Drive
Eden Prairie, MN 55344
952.934.2323
info@propshopep.org